



Kaspersky Industrial  
Cybersecurity  
Conference 2019

September 18-20, 2019, Sochi, Russia

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# Develop Your ICS Security Product Mix With The Future In Mind

Dale Peterson, Founder of S4 Events









<https://dale-peterson.com/ics-detection-market-analysis/>

**Set Expectations**

**Whatever you  
deploy will likely be  
replaced in 2 years**

**Play with, Pilot, Test**





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# Promises Made



**Asset Inventory**



**Vulnerability  
Management**



**Cyber Incident  
Detection & Response**

**Passive**

**- Listen only**

**Not sufficient for  
asset inventory**

**(not to mention CMDB,  
change control, ...)**





# OT Asset Inventory Choices



Active Query: Langner OT Base, Verve, Indegy plus some passive solutions are adding active



Project Files: PAS, MDT, Honeywell



Manual Entry (which can be combined with the other methods)



This Is The Single Source of Truth





- Dashboard
- Asset Hierarchy
- Asset Discovery**
- Inventory
- Policies
- Workflows
- Changes
- Patches
- Vulnerabilities
- Reports
- Queries
- Baselines
- Search

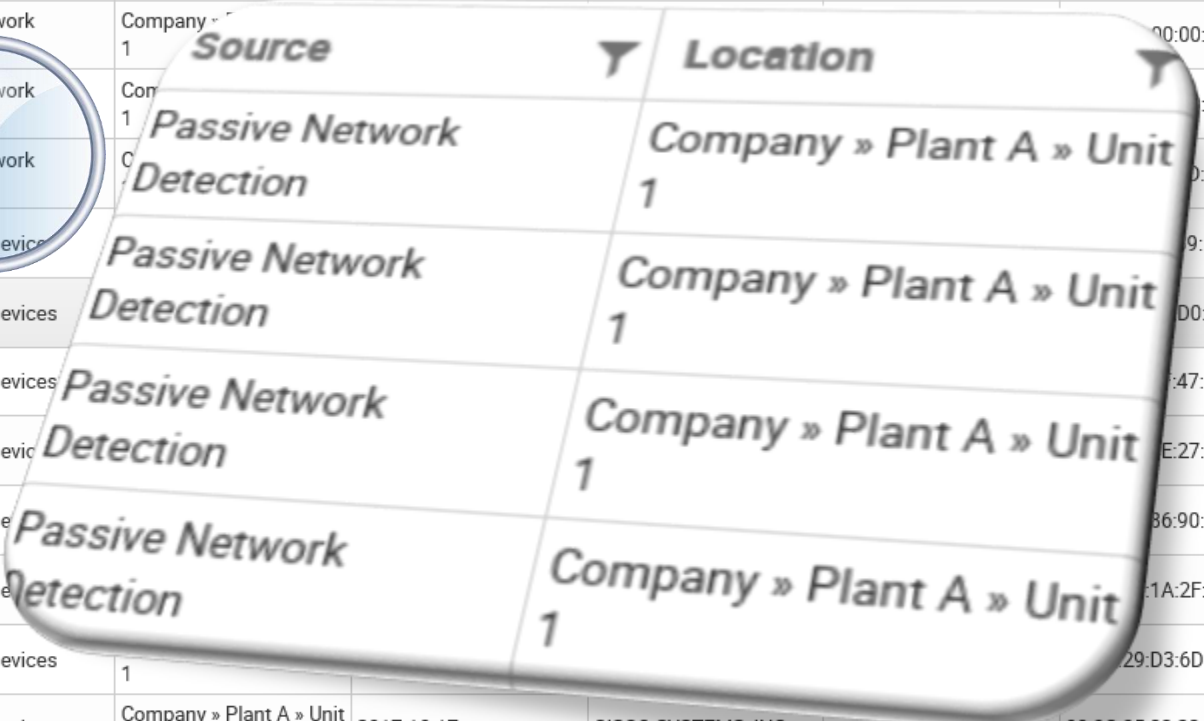
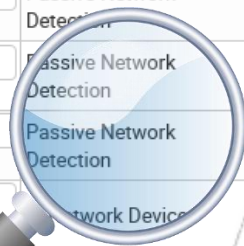
### View/Edit Assets

	Source	Location	Last Update	Vendor	Device Descrip...	Mac Address	IP Address	Status	Inventory Item	Case
	Passive Network Detection	Company » Plant A » Unit 1	2017-10-17	XEROX CORPORATION	Printer in Copy room	00:00:01:00:00:12	10.10.1.14	Missing		17121105
	Passive Network Detection	Company » Plant A » Unit 1	2017-10-17	ROCKWELL AUTOMATION		00:00:BC:00:00:10	10.10.1.12	Added	AB_CONTROLOGIX500...	17121105
	Passive Network Detection	Company » Plant A » Unit 1	2017-10-17	ROCKWELL AUTOMATION		00:00:BC:00:00:11	10.10.1.13	Existing	AB_CONTROLOGIX500...	17121105
	Passive Network Detection	Company » Plant A » Unit 1	2017-10-17	HEWLETT PACKARD		00:01:E6:29:8D:16		Transient		17121101
	A_Network Devices	Company » Plant A » Unit 1	2017-10-17	IDIS CO., LTD.		00:03:22:14:39:16		Added		17121101
	A_Network Devices	Company » Plant A » Unit 1	2017-10-17	POLYCOM		00:04:F2:4C:D0:9D		Added		17121101
	A_Network Devices	Company » Plant A » Unit 1	2017-10-17	ICP ELECTRONICS INC.		00:08:9B:EF:47:7A		Added		17121101
	A_Network Devices	Company » Plant A » Unit 1	2017-10-17	BROADCOM		00:0A:F7:4E:27:08		Added		17121101
	A_Network Devices	Company » Plant A » Unit 1	2017-10-17	BROADCOM		00:0A:F7:86:90:B2		Added		17121101
	A_Network Devices	Company » Plant A » Unit 1	2017-10-17	VMWARE, INC.		00:0C:29:1A:2F:82		Added		17121101
	A_Network Devices	Company » Plant A » Unit 1	2017-10-17	VMWARE, INC.		00:0C:29:D3:6D:C8		Added		17121101
	A_Network Devices	Company » Plant A » Unit 1	2017-10-17	CISCO SYSTEMS, INC		00:0C:85:33:23:C0	192.168.1.4	Added		17121101
	A_Network Devices	Company » Plant A » Unit 1	2017-10-17	BROADCOM		00:10:18:B8:18:6C		Added		17121101
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	A_Network Devices	Company » Plant A » Unit 1	2017-10-17	BROADCOM		00:10:18:B8:18:90		Added		17121101
	A_Network Devices	Company » Plant A » Unit 1	2017-10-17	SYNOLOGY		00:11:32:35:2C:ED		Added		17121101

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	Passive Network Detection	Company » Plant A » Unit 1				:11	10.10.1.13	Existing	AB_CONTROLOGIX500...	17121105
	Passive Network Detection	Company » Plant A » Unit 1				0:16		Transient		17121101
	Passive Network Detection	Company » Plant A » Unit 1				9:16		Added		17121101
	A_Network Devices	Company » Plant A » Unit 1				00:9D		Added		17121101
	A_Network Devices	Company » Plant A » Unit 1				:47:7A		Added		17121101
	A_Network Devices	Company » Plant A » Unit 1				E:27:08		Added		17121101
	A_Network Devices	Company » Plant A » Unit 1				36:90:B2		Added		17121101
	A_Network Devices	Company » Plant A » Unit 1				1A:2F:82		Added		17121101
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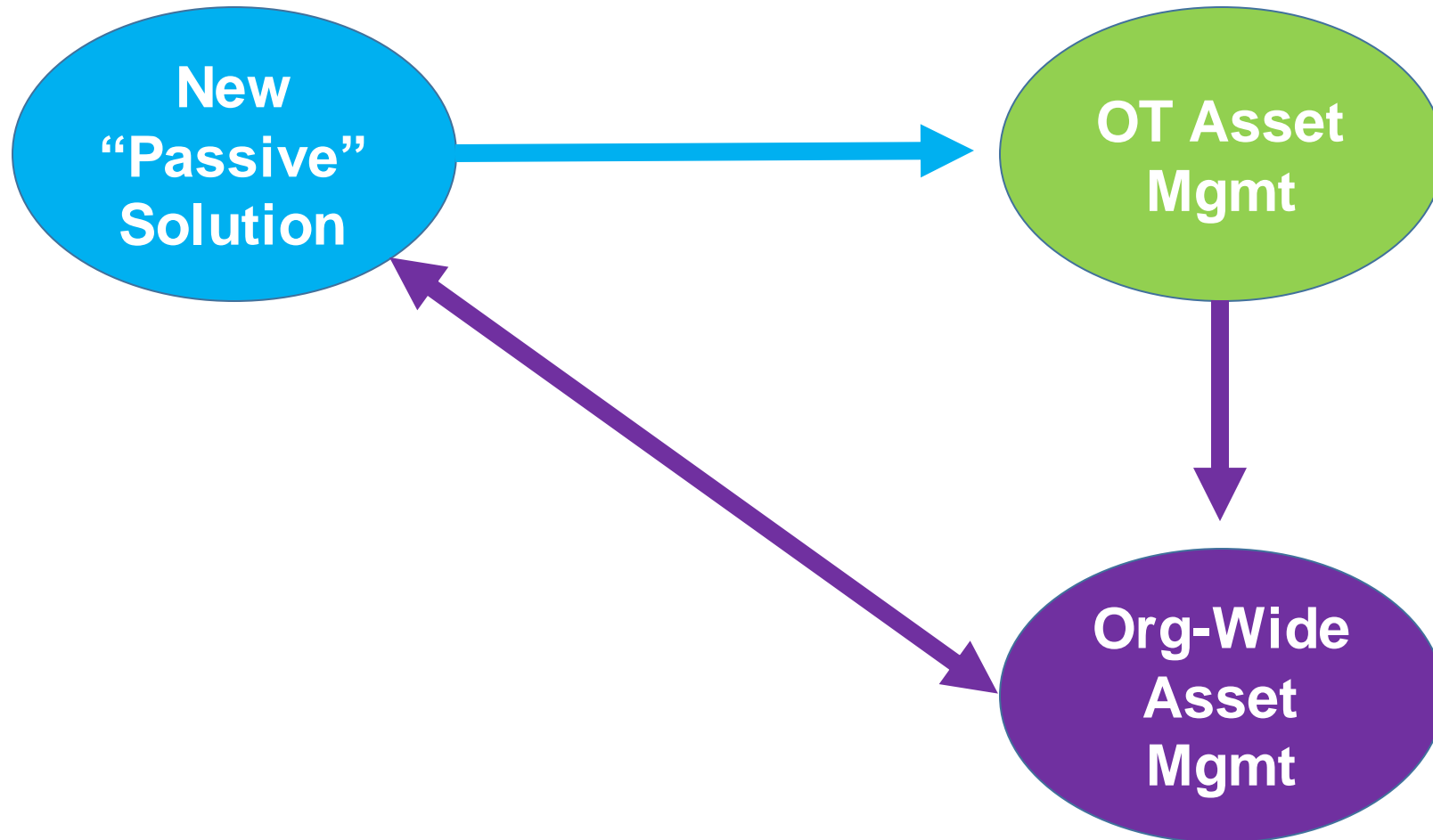
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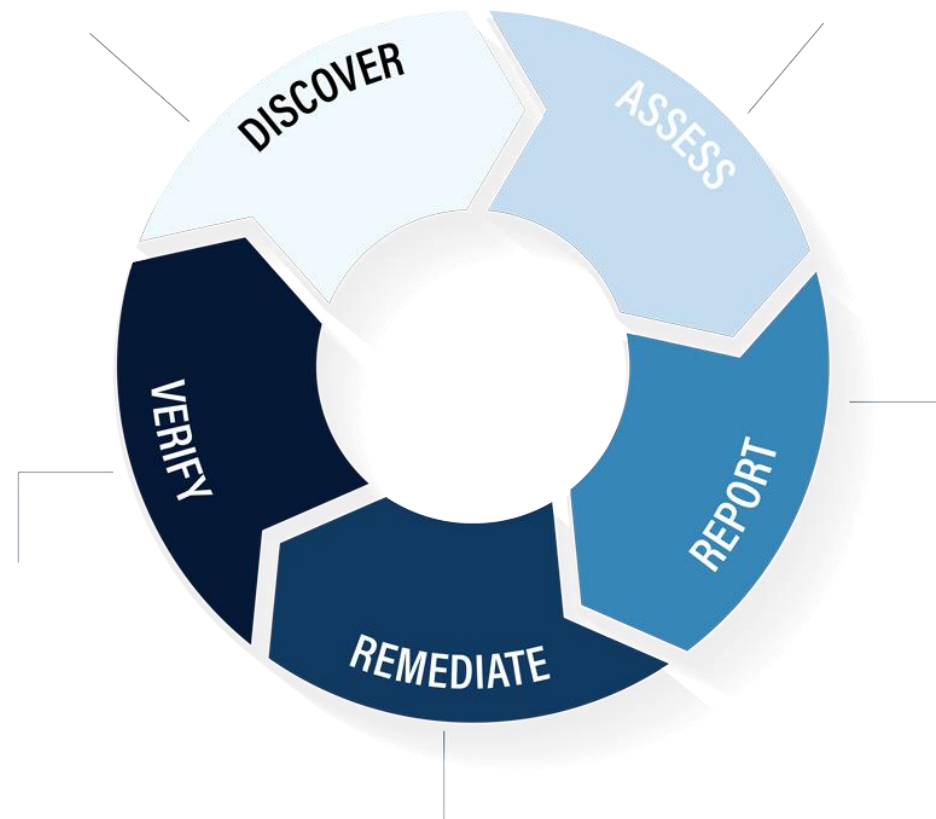


**Added** : Detected Device Added To Network



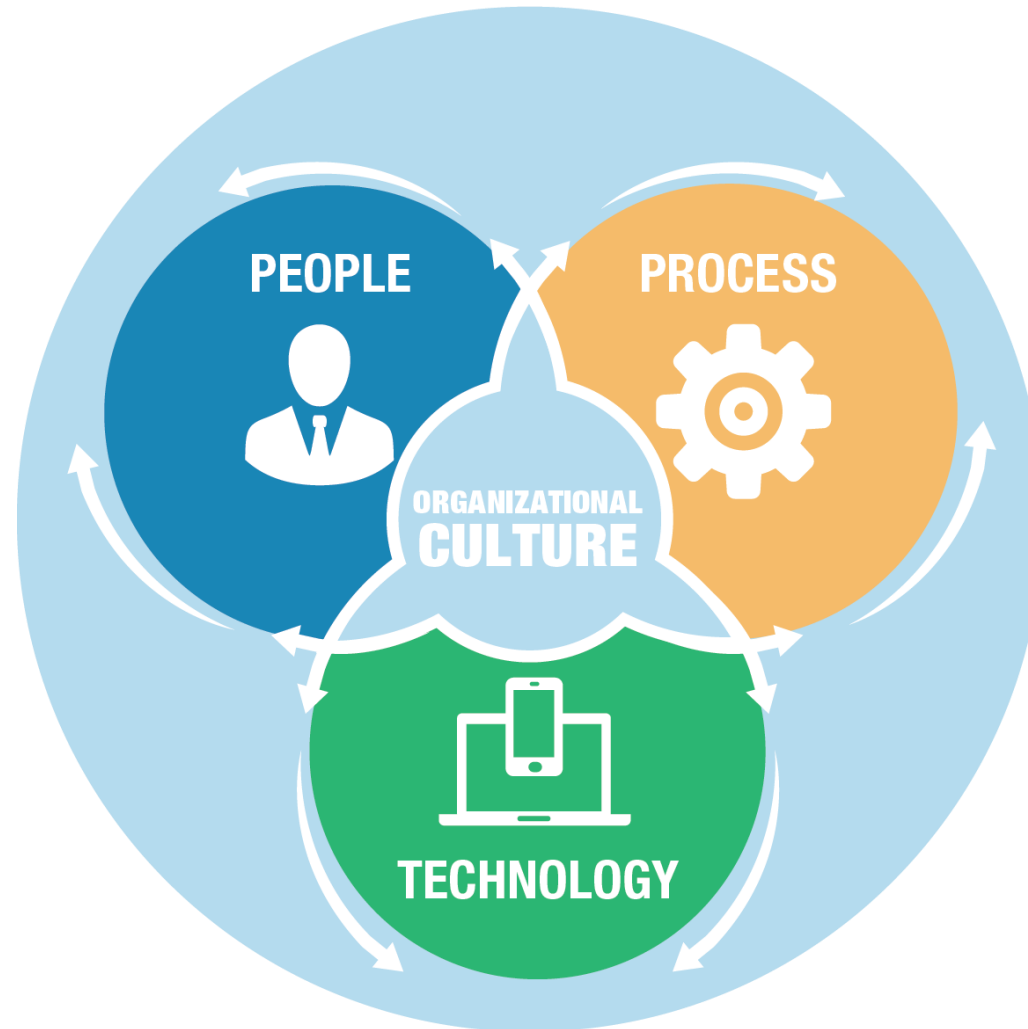
**ServiceNow**

# Vulnerability Management





# Detection / Incident Response







**Passive network monitoring is one of many data sources for detection AND it does not score highly in efficiency or effectiveness.**

# OT Detection Sources

Passive Network Monitoring

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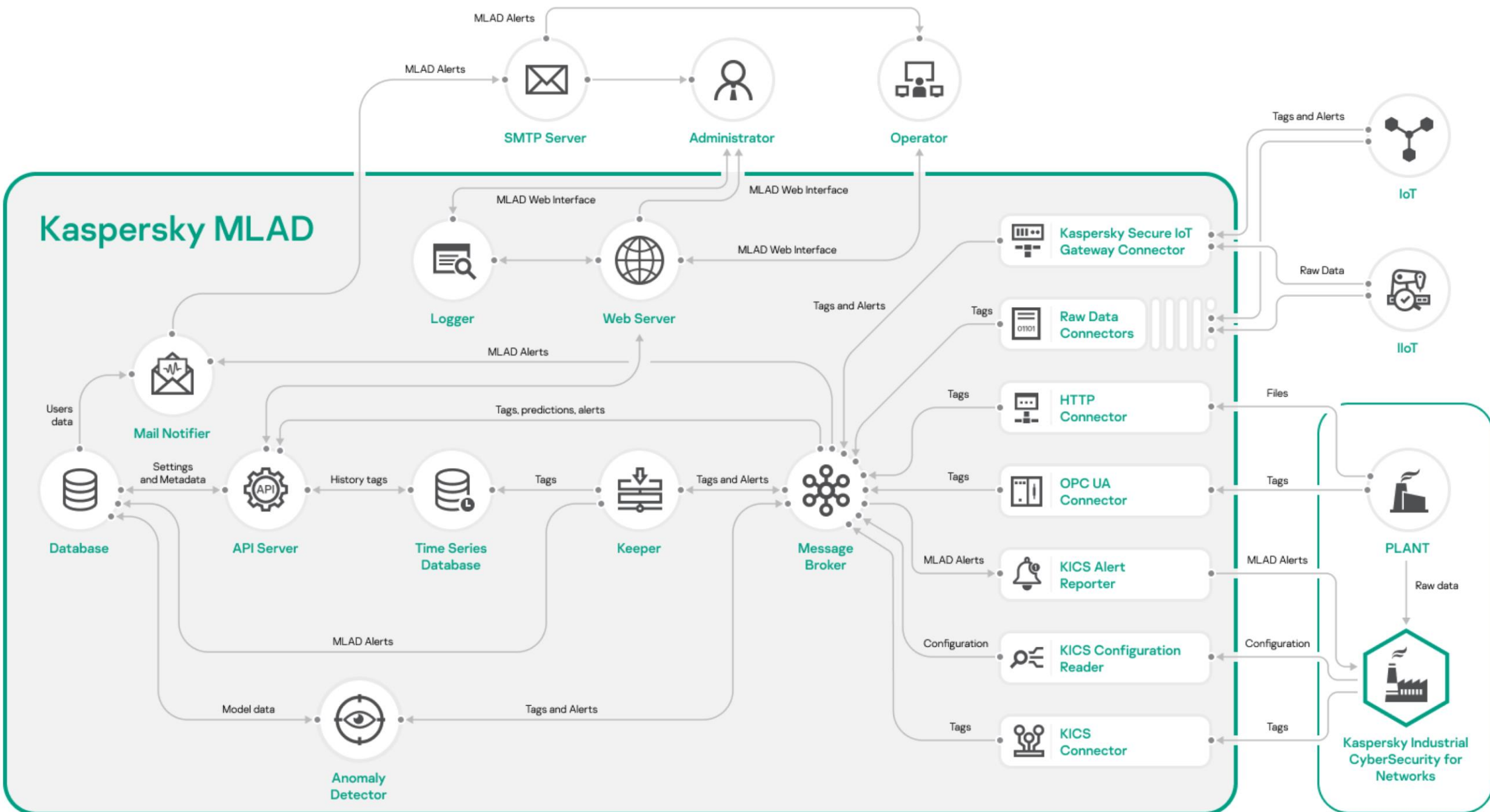
Endpoint Protection Activity

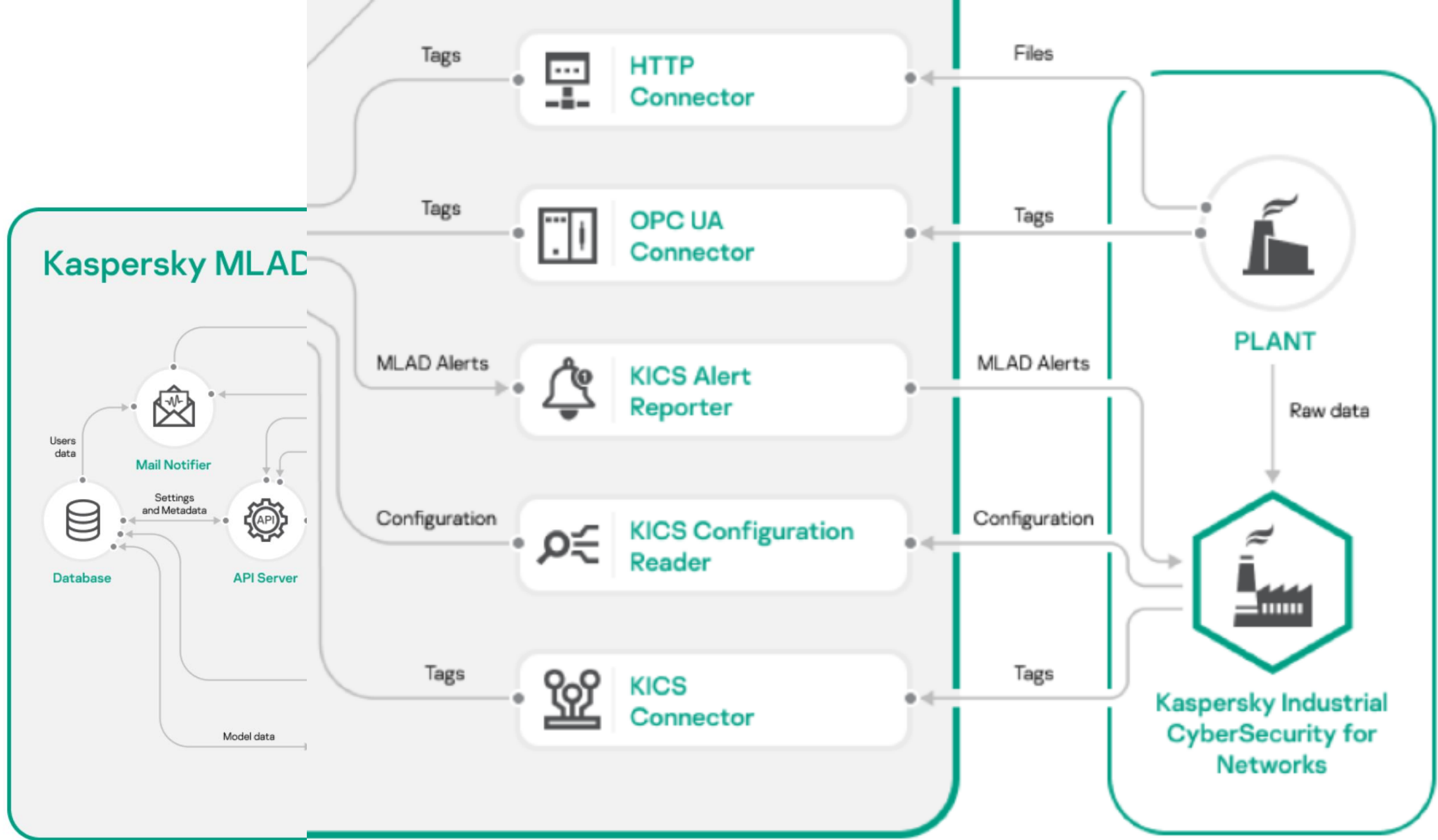
Firewall / Security Perimeter Logs

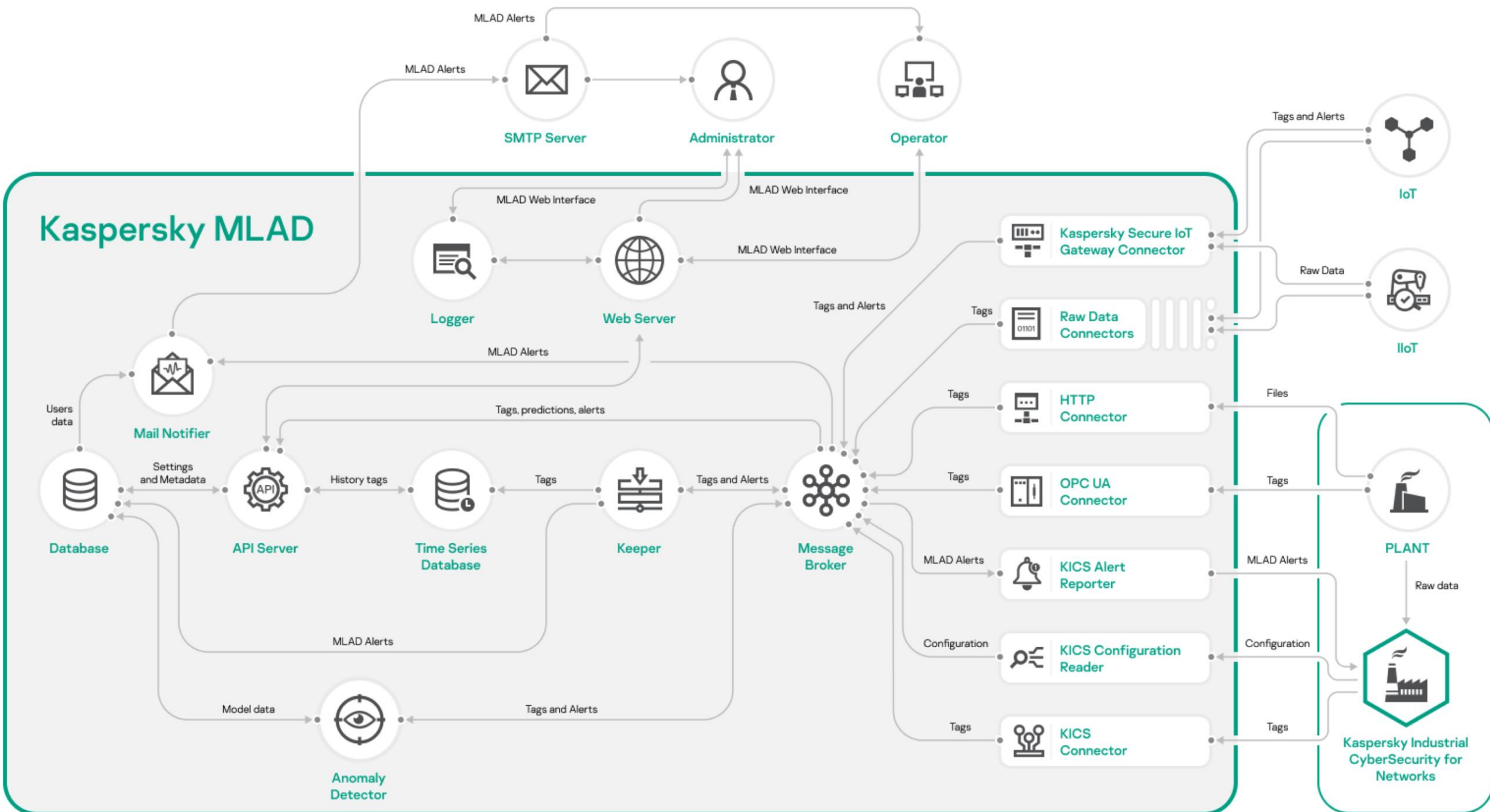
Active Directory User Management

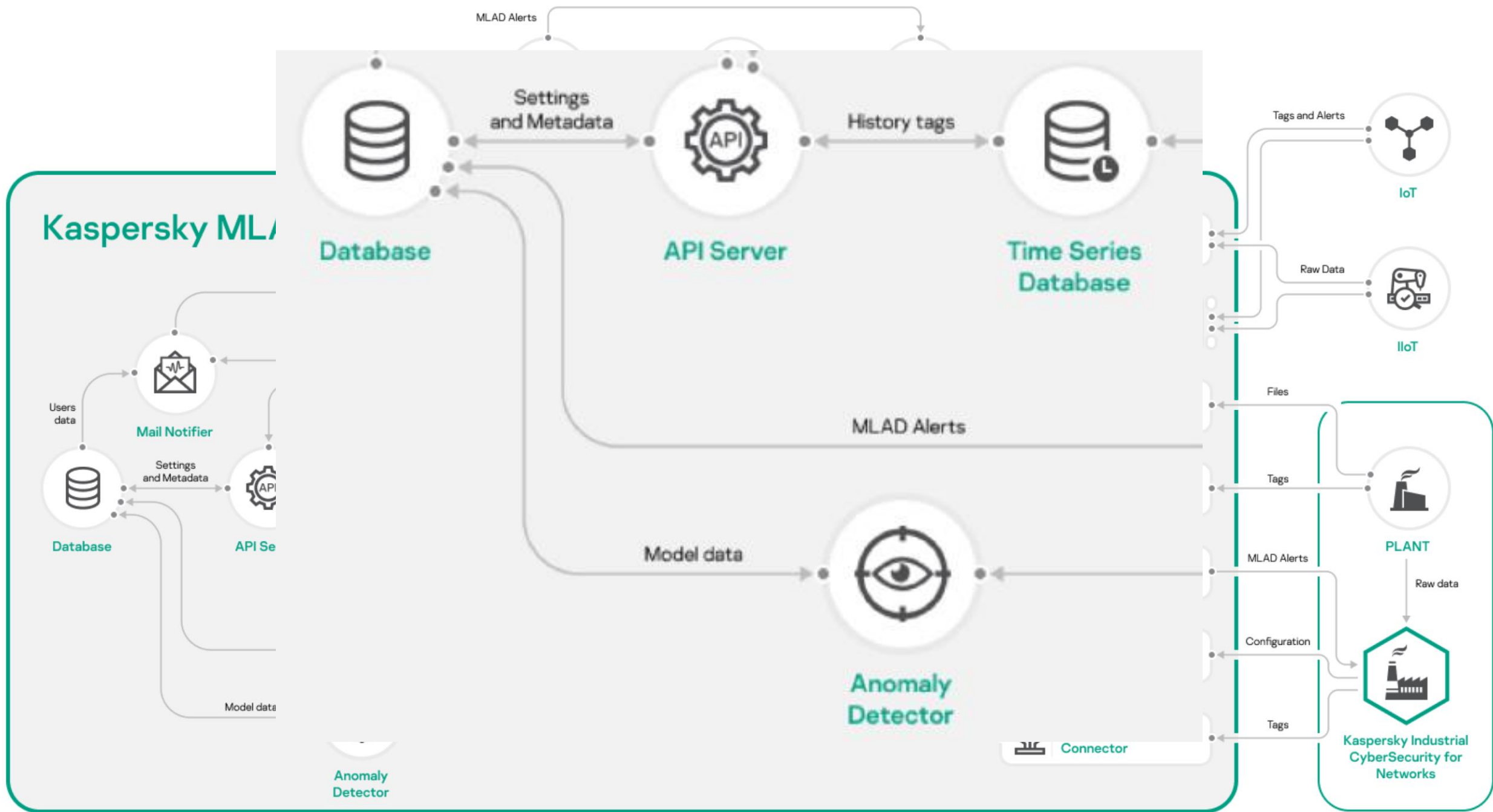
ICS Application Alerts & Events

Historical Data











# Enterprise Detection and Incident Response

Enterprise SOC, SIEM or SOAR

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Do you already have one?

Do you want to run and staff and OT and Enterprise SOC?

Most attacks on the ICS come through the Enterprise

Enterprise wide, including ICS / OT, is required

SIEM / OT detection integration is minimal today. Large users will cause this to progress

**Set Expectations**

**Whatever you  
deploy will likely be  
replaced in 2 years**

**Play with, Pilot, Test**



# Be Proactive

Develop and present a strategy to Executive Management



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# Thank you!

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**S4x20: Jan 21 – 23 in Miami South Beach, see [s4events.com](https://s4events.com)**





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